

Table 3. Estimated Sales and Inventories of U.S. Manufacturers' Sales Branches and Offices: 2002 through 2006

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. All estimates have been adjusted using the results of the 2002 Economic Census.]

2002 NAICS CODE	Data Item	Kind of Business (sub-parts indicated by one or more leading dots)	2002 ¹	2003 ¹	2004 ¹	2005 ¹	2006
42	Sales	U.S. Manufacturers' Sales Branches and Offices	1,316,069	1,383,052	1,503,159	1,595,779	1,676,021
423	Sales	.Durable goods	749,765	768,757	834,008	867,764	936,308
4231	Sales	..Motor Vehicle and Motor Vehicle Parts and Supplies	346,771	349,437	369,196	361,682	390,554
4232	Sales	..Furniture and Home Furnishings	17,944	17,136	17,992	18,723	18,610
4233	Sales	..Lumber & Other Construction Materials	20,416	22,011	24,699	27,411	27,969
4234	Sales	..Professional and Commercial Equipment and Supplies	133,985	149,051	158,612	173,794	194,171
42343	Sales	...Computer and Computer Peripheral Equipment and Software	81,903	95,026	99,471	112,493	118,480
4235	Sales	..Metals and Minerals, ex. Petroleum	35,709	37,574	46,216	53,243	58,429
4236	Sales	..Electrical Goods	99,419	94,401	(S)	108,811	(S)
4237	Sales	..Hardware, and Plumbing and Heating Equipment and Supplies	14,148	14,262	15,643	17,594	18,864
4238	Sales	..Machinery, Equipment, and Supplies	70,178	73,205	83,451	92,662	102,553
4239	Sales	..Miscellaneous Durable Goods	(S)	(S)	13,984	13,844	14,001
424	Sales	.Nondurable goods	566,304	614,295	669,151	728,015	739,713
4241	Sales	..Paper and Paper Products	41,765	42,335	45,607	48,376	47,852
4242	Sales	..Drugs and Druggists' Sundries	141,233	153,104	167,605	177,107	168,540
4243	Sales	..Apparel, Piece Goods, and Notions	12,543	11,630	12,299	13,196	13,289
4244	Sales	..Groceries and Related Products	125,557	136,487	142,403	146,367	154,663
4246	Sales	..Chemicals and Allied Products	47,833	50,816	56,553	60,043	61,012
4247	Sales	..Petroleum and Petroleum Products	128,580	152,905	174,888	209,079	217,040
4248	Sales	..Beer, Wine, and Distilled Alcoholic Beverages	8,370	8,523	9,606	11,516	(S)
4249	Sales	..Miscellaneous Nondurable Goods	60,423	58,495	60,190	62,331	64,523
42	Inventories	U.S. Manufacturers' Sales Branches and Offices	57,669	65,574	71,778	80,542	83,901
423	Inventories	.Durable goods	29,138	34,704	38,522	43,246	44,655
4231	Inventories	..Motor Vehicle and Motor Vehicle Parts and Supplies	7,089	12,176	12,885	13,823	12,767
4232	Inventories	..Furniture and Home Furnishings	849	840	936	934	1,030
4233	Inventories	..Lumber & Other Construction Materials	1,613	1,716	2,064	2,435	2,510
4234	Inventories	..Professional and Commercial Equipment and Supplies	5,435	5,860	6,440	7,319	8,441
42343	Inventories	...Computer and Computer Peripheral Equipment and Software	1,018	1,042	1,062	1,178	1,166
4235	Inventories	..Metals and Minerals, ex. Petroleum	2,415	2,340	2,989	3,691	4,125
4236	Inventories	..Electrical Goods	3,030	2,808	2,939	3,843	4,015
4237	Inventories	..Hardware, and Plumbing and Heating Equipment and Supplies	1,588	1,491	1,594	1,785	1,920
4238	Inventories	..Machinery, Equipment, and Supplies	6,336	6,589	7,713	8,472	8,871
4239	Inventories	..Miscellaneous Durable Goods	(S)	(S)	962	944	976
424	Inventories	.Nondurable goods	28,531	30,870	33,256	37,296	39,246
4241	Inventories	..Paper and Paper Products	1,236	1,250	1,378	1,558	1,816
4242	Inventories	..Drugs and Druggists' Sundries	10,287	10,821	11,583	12,714	13,166
4243	Inventories	..Apparel, Piece Goods, and Notions	1,505	1,718	1,721	1,957	1,994
4244	Inventories	..Groceries and Related Products	3,902	6,442	6,956	7,368	7,941
4246	Inventories	..Chemicals and Allied Products	2,754	2,741	2,790	3,001	3,244
4247	Inventories	..Petroleum and Petroleum Products	4,829	4,312	5,113	6,752	7,413
4248	Inventories	..Beer, Wine, and Distilled Alcoholic Beverages	591	632	(S)	680	702
4249	Inventories	..Miscellaneous Nondurable Goods	3,427	2,954	3,056	3,266	2,970

Notes:

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

There are no manufacturers' sales branches and offices in NAICS code 4245.

Estimates have not been adjusted for price changes. Table 3A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/wholesale/www/methodology/011341.html>.

Footnotes:

¹ Revised data.